

Contract No and title: onipm.gov.md, mediu.gov.md Procurement Expert of the Project Implementation Unit (PIU) for the implementation of the Moldova Forest Development Program

Clarification No	Date Received	Reference Document	Details	Clarification Question	Clarification Answer by MoE	Date issued
1	27.iun.25	Annex 1 Call for Proposals Documentation section 11.2. Interviews	Exact figures will be discussed with shortlisted candidates during the interview.	Could you pls provide an aproximate level of salary in order to know if it is worth applying or not?	The contract pays a fixed monthly fee in EUR that is benchmarked against EIB-financed technical-assistance rates for senior experts in the region. In line with the Call for Proposal, the exact amount and the related payment terms are disclosed only to candidates invited to the interview. During the interview the candidates may confirm acceptance of the salary or withdraw from further participation.	11 July 2025
2	27.iun.25	Annex 2 Terms of Reference section 4 Terms and Conditions	 will be offered a competitive remunerative package benchmarked against senior project-management roles in CEE Region and consistent with the principles of the EIB Remuneration Framework, which emphasises "attraction, motivation and retention of talented staff" and a pay-for-performance.	With whom the successful consultant will sign a contract? With the Client or EIB? In what currency the contract will be signed?	The successful consultant will sign contract with the Client. The payment will be done in EUR.	11 July 2025
3	28.iun.25	Annex 2 Terms of Reference section 4.1. Technical Offer	The Notice stipulates: - a copy of employer certificates or references, or signed copies of consultancy or labour contracts, proving the professional experience indicated in his/her CV. The admissibility of any other supporting documents to prove the work experience indicated in the CV will be subject to the discretion of the Client.	If I lost contract copies of some employments, may I indicate persons/former colleagues that may confirm that I worked in that assignment for period specified in CV? Is that what you mean by word "references"?	The Candidate may submit signed self-statement and provide the contacts (name, positions, e-mail and telephone number) of person(s) who can confirm the Candidates previous employment. As an alternative, the Candidate shall obtain reference letters from previous employers, or provide other evidences of previous employments, such as labour book, social book, payroll, invoices, etc.	11 July 2025
4	28.iun.25	Annex 2 Terms of Reference section 4.1. Technical Offer	Only 5 pages allowed for CV is not sufficient and, it is not proportionned with Cover Letter for which also 5 pages (too much) are allocated.	Could you please revise this limitation and increase the allowed number of pages?	The number of the pages of the CV and the Cover Letter remain 5 for each of the two documents.	11 July 2025
5	28.iun.25	General		Can one candidate submit proposal to multiple vacancies? Will they be treated as separate proposals?	Since the contracts to be signed with the awarded candidates are individual, one candidate cannot submit a proposal to multiple vacancies. If a candidate submits a proposal for more than one vacancy, its proposals will be excluded from the tender process.	11 July 2025

6	25.iul.25	ToR Section 3 Resource Requirements	At least five (5) years of experience in the preparation of projects financed by International Financial Institutions (IFIs); experience in environmental sectors (e.g. conservation and/or sustainable forest management projects) would be preferred.	Why such an extensive experience is required in preparation of projects for Procurement Expert? Usually, project consultants work on preparation of (other or future) projects but as part of their current assignments but certainly not on a full-time basis. To meet this criteria you need an expert who prepared IFI project on a full time basis for 5 years. Those candidates that do not meet this criteria must be rejects according to point 4.1. Technical offer, a): The qualifications and experience of the Candidate must clearly match the profiles indicated in the Terms of Reference. If a Candidate does not meet the minimum requirements for each evaluation criterion (i.e. qualification and skills, general professional experience and specific professional experience), his/her Request to Participate must be rejected. Do not you think that such 5 year (full time) requirement is not quite relevant and is an exaggeration for Procurement Expert?!	Preparation of project includes also preparation of tender documentations inclusive draft contracts. Please also refer to Annex 2 Selection Criteria for the points for each requirement.	11.aug.25
7	25.iul.25	ToR Section 3 Resource Requirements	At least three (3) years of relevant work experience in public procurement in projects in environmental sectors (e.g. conservation and/or sustainable forest management projects), preferably in (SouthEast) Europe region; Preferably with:	It does not make a big difference for Procurement Expert in which sector the project is implemented and related procurements are managed given the fact that technical specifications and TORs are drafted by technical experts. Candidates that have worked in other projects not related to environmental sectors must be rejects according to point 4.1. Technical offer, a): The qualifications and experience of the Candidate must clearly match the profiles indicated in the Terms of Reference. If a Candidate does not meet the minimum requirements for each evaluation criterion (i.e. qualification and skills, general professional experience and specific professional experience), his/her Request to Participate must be rejected. This is a very restrictive requirement and limits competition. It looks like such restrictive requirements is made for an existing expert that will take the job. Should not such a requirement be just an advantage rather than a mandatory one?! There is also an inconsistent reflection (years required) of these requirements in Evaluation Matrix: • Preparation of IFI-financed projects; experience in environmental sectors (e.g. conservation and/or sustainable forest management) (≥ 3 yrs) – 8 pts. • Public procurement in environmental/forestry sectors (≥ 2 yrs) – 5 pts.	The requirement is not restrictive as there are two possible sectors. Although the technical documentation is prepared by technical expert, the Procurement Expert should understand the technical nature of the project and the specificity of the sectors. He/she should be able to prepare general and specific requirements in tender documentation and specific contract provisions. Please also refer to Annex 2 Selection Criteria for the points for each requirement.	11.aug.25
8	25.iul.25	ToR Section 3 Resource Requirements	Regional preference: prior involvement in internationally financed forestry or environmental projects within the Central-Eastern European (CEE) countries. Experience in Moldova would be preferred	Why experience in financed forestry or environmental projects is so crucial for Procurement Expert?! It is quite irrelevant given the fact that project is hiring a Forestry Expert as well.	Regional experience is required to demonstrate knowledge of the conditions in the area of the Central-Eastern European countries and ability to working with central and local authorities in such countries. Please also refer to Annex 2 Selection Criteria for the points for each requirement and the reply to question No 7 above.	11.aug.25

Note from the Client: The Candidates are reminded that when submitting requests for clarification in accordance with Annex 1 Call for Proposals Documentation section 6. Additional information before the deadline for submitting Proposals, they shall specify the publication reference and the contract title. The Client may refuse to respond to requests for clarifications should a candidate fails to comply with this institution.