

For operations outside the European Union

STANDARD FORM OF CONTRACT NOTICE

The compliance of information provided in this form with the EIB's Guide to Procurement is the procuring entity's responsibility.

Project name: National Forest Extension and Rehabilitation Programme (NFERP)

Preliminary questions

***Type of contract:**

- ☐ Works
- ☐ Supplies
- ☒ Services

***Type of procedure:**

- ☒ Open procedure
- ☐ Restricted procedure
- ☐ Competitive procedure with negotiation
- ☐ Competitive dialogue

Section I: Procuring entity

Name and address *(please identify procuring entity responsible for the procedure)*

***Official name:** IP National Office for Implementation Environment Projects (ONIPM)

***Country:** Moldova

***Town:** Chisinau **Postal address:** Str. Gheorghe Tudor 5, etajul 4

Postal code: [Click here to enter postal code.](#)

Contact person: [Click here to enter the name of contact person.](#)

***Email:** mfdpgrievance@onipm.gov.md **Tel:** 068 222 249

Fax: [Click here to enter fax number. Only one fax number is allowed.](#)

***Internet address (URL):** <https://onipm.gov.md> or select ☐ N/A

*Communication

*

☐ The procurement documents are available for unrestricted and full direct access, free of charge, at (URL): [Click here to enter URL.](#) or select ☒ N/A [if URL not available]

or

☐ Access to the procurement documents is restricted. Further information can be obtained at (URL): [Click here to enter URL.](#) or select ☒ N/A [if URL not available]

[If N/A is selected, it is compulsory to fill the contact details in 'another address' under 'Additional information can be obtained from']

*Additional information can be obtained from

☒ the abovementioned address

☐ another address:

[Please fill this section only if 'another address' is selected]

*Official

name: [Click here to enter the name.](#)

*Country: [Click here to enter country.](#)

*Town: [Click here to enter town.](#) Postal address: [Click here to enter street.](#)

Postal code: [Click here to enter postal code.](#)

Contact person: [Click here to enter the name of contact person.](#)

*Email: [Click here to enter email. Only one email address is allowed.](#) Tel: [Click here to enter telephone number. Only one telephone number is allowed.](#)

Fax: [Click here to enter fax number. Only one fax number is allowed.](#)

*Internet address (URL): [Click here to enter URL.](#)

or select ☐ N/A

*Tenders or requests to participate must be submitted

☐ electronically via: [Click here to enter URL.](#)

☒ to the abovementioned address

☐ to the following address: [Click here to provide address.](#)

[Please fill this section only if 'to the following address' is selected]

*Official

name: [Click here to enter the name.](#)

*Country: Click here to enter country.	
*Town: Click here to enter town.	Postal address: Click here to enter street.
Postal code: Click here to enter postal code.	
Contact person: Click here to enter the name of contact person.	
*Email: Click here to enter email. Only one email address is allowed.	Tel: Click here to enter telephone number. Only one telephone number is allowed.
	Fax: Click here to enter fax number. Only one fax number is allowed.
*Internet address (URL): Click here to enter URL.	
or select ☐ N/A	

*Type of the procuring entity

- | | |
|--|--|
| ☒ Ministry or any other national or regional authority, including their regional or local subdivisions | ☐ Body governed by public law |
| ☐ National or federal agency/office | ☐ International organisation |
| ☐ Regional or local authority | ☐ Other type: Click here to enter other type. |
| ☐ Regional or local agency/office | |

*Main activity

- | | |
|---|---|
| ☐ General public services | ☐ Housing and community amenities |
| ☐ Public order and safety | ☐ Social protection |
| ☒ Environment | ☐ Recreation, culture and religion |
| ☐ Economic and financial affairs | ☐ Education |
| ☐ Health | |
-
- | | |
|--|---|
| ☐ Production, transport and distribution of gas and heat | ☐ Urban railway, tramway, trolleybus or bus services |
| ☐ Electricity | ☐ Railway services |
| ☐ Extraction of gas and oil | ☐ Port-related activities |
| ☐ Exploration and extraction of coal and other solid fuels | ☐ Airport-related activities |
| ☐ Water | ☐ Postal services |
| ☐ Other activity: Click here to enter other activity. | |
-

Section II: Object

Scope of the procurement

Project Manager of the Project Implementation Unit (PIU) for the implementation of the Moldova Forest Development Program

***Title:** Forest Development Program

Reference number: EIB-GtP/Click here and select the EIB Department from the drop-down list. Click here to enter procuring entity's contract reference number.

***Short description:** The Consultant will be mainly involved in the management of the Project Implementation Unit, which will be responsible for the day-to-day implementation of project components of the Moldova Forest Development Program

Estimated total contract value excluding VAT: Click here to enter estimated contract value.

Currency: Click here to enter currency of estimated value.

***This contract is divided into lots**

☐ yes ☒ no

[Please fill this section only if contract is divided into lots.]

Quantity of lots: Click here to enter number of lots.

***Tenders may be submitted for**

☐ all lots ☐ one lot only ☐ maximum number of lots Click here to enter max number of lots.

☐ Maximum number of lots that may be awarded to one tenderer Click here to enter max number of lots.

☐ The procuring entity reserves the right to award contracts combining the following lots or groups of lots

Click here to indicate lots or group of lots that may be combined up to 400 characters.

[If the contract is divided into lots, please fill the Annex I of the Standard Form of Contract Notice for each lot separately and do NOT fill the Description section immediately below.]

Description

Main site or place of performance

Chisinau, Moldova

***Description of the procurement**

Procurement information is available in the attached appendix. Further information on procedure and selection process, as well as procurement documents can be obtained contacting the promoter at the abovementioned address.

***Award criteria**

☐ Criteria below

☒ Price is not the only award criterion, and all criteria are stated only in the procurement documents

[Please fill the criterions below only if 'Criteria below' is selected. If 'Price is not the only award criterion and all criteria are stated only in the procurement documents' is selected do not fill any of the quality or cost criteria or price below]

☐ Quality criterion

[Please fill the quality criterions below ONLY if 'Quality criterion' is selected.]

Quality criterion	Weighting
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____
11. _____	_____

and/or

☐ Cost criterion

[Please fill the cost criterions below ONLY if 'Cost criterion' is selected.]

Cost criterion	Weighting
1. _____	_____
2. _____	_____

3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		

and/or

If ONLY 'Price' is selected do not fill any of the quality or cost criterions above.]

☐ Price Weighting: [Click here to enter weighting for price \(ONLY if selected in combination with quality criterion\).](#)

***Duration of the contract**

☒ Duration in
months

36

or

☐ Range

Start: [Click here to enter start date.](#)

End: [Click here to enter end date.](#)

*[This section to be filled only if **restricted procedure or competitive procedure with negotiation or competitive dialogue** is selected under the Preliminary questions of this form]*

☐ Envisaged number of candidates

[Click here to enter envisaged number of candidates](#)

☐ Range

Envisaged minimum number: [Click here to enter envisaged **minimum** number of candidates](#)

Maximum number: [Click here to enter envisaged **maximum** number of candidates](#)

Objective criteria for choosing the limited number of candidates

[Click here to enter objective criteria for choosing the limited number of candidates to be invited up to 4000 characters.](#)

***Variants will be accepted**

☐ Yes ☒ No

***Options**

☐ Yes ☒ No

Description of options

Click here to enter description of options up to 4000 characters.

Additional information

Click here to enter any relevant additional information related to the scope and/or description of the procurement up to 400 characters.

Section III: Legal, economic, financial and technical information

Conditions for participation

Suitability to pursue the professional activity

Click here to enter a list and brief description of relevant conditions for participation related to professional activity up to 4000 characters.

Economic and financial standing

☐ Selection criteria as stated in the procurement documents

or

List and brief description of selection criteria:

Click here to enter a list and brief description of selection criteria up to 4000 characters.

Minimum level(s) of standards possibly required:

Click here to enter minimum level(s) required up to 4000 characters.

Technical and professional ability

☐ Selection criteria as stated in the procurement documents

or

List and brief description of selection criteria:

Click here to enter a list and brief description of selection criteria up to 4000 characters.

Minimum level(s) of standards possibly required:

Click here to enter minimum level(s) required up to 4000 characters.

Conditions related to the contract

Contract performance conditions

Click here to enter contract performance conditions up to 1000 characters.

Information about staff responsible for the performance of the contract

- ☐ Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV: Procedure

Description

Information about a framework agreement

- ☐ The procurement involves the establishment of a framework agreement

[This section to be filled ONLY if 'The procurement involves the establishment of a framework agreement' is selected.]

- ☐ Framework agreement with a single operator

or

- ☐ Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: [Click here to enter maximum number of participants, if applicable.](#)

*[This section to be filled ONLY if **competitive procedure with negotiation or competitive dialogue** is selected]*

- ☐ Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

*[This section may be filled only if **competitive procedure with negotiation** is selected]*

- ☐ The procuring entity reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

Administrative information

Previous publication concerning this procedure

[Please enter the Prior Information Notice number, if there was one.]

Notice number in the OJEU (if published in the OJEU)	Field value must start with '19' or '20' and contain 4 digits.	/S	Field value must contain between 2 and 4 digits.	-	Field value must contain 6 digits.
EIB Reference Number (if published on the EIB website)	Field value must contain 6 digits.	-	Field value contains EIB contract number.		

Time limit for receipt of tenders or requests to participate

***Date:** 14/07/2025

Local time (hh:mm) 17:00

*[This section to be filled ONLY if **restricted procedure or competitive procedure with negotiation or competitive dialogue** is selected]*

Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: [Click here to enter estimated date.](#)

***Languages in which tenders or requests to participate may be submitted**

English, Moldovan

[Click here to enter another language, if relevant.](#)

☐ Tender must be valid until

[Click here to enter a date.](#)

or

☐ Duration in months (from the date stated for receipt of tender)

[Click here to enter number of months.](#)

*[This section to be filled only if **open procedure** is selected]*

Conditions for opening of tenders

***Date:** [Click here to enter the public opening date.](#) ***Local time (hh:mm)** _____

Place

[Click here to enter exact address of public opening procedure and who is invited to participate up to 400 characters.](#)

Information about authorised persons and opening procedure

[Click here to indicate authorised persons to be present and any other information for opening procedure up to 400 characters.](#)

Section VI: Complementary information

Additional information:

Click here to enter any other relevant information (e.g. if access to procurement documents is restricted due to cost coverage for tender documents preparation, indicate purchasing price) up to 4000 characters.

Procedures for review

Review body

*Official name	Chisinau court Bvd Stefan cel Mare 162
*Country	Moldova
*Town	Chisinau
Postal address:	Click here to enter street.
Postal code:	Click here to enter postal code.

* Fields marked with * are compulsory

Return the duly completed form to the EIB for publication

PLEASE NOTE ATTACHED INFORMATION:

ANNEX 1

CALL FOR PROPOSALS DOCUMENTATION

PUBLICATION REFERENCE: onipm.gov.md, mediu.gov.md

Project Manager of the Project Implementation Unit (PIU) for the implementation of the Moldova Forest Development Program

When submitting their Proposals, Candidates must follow all instructions, forms and Terms of Reference contained in this Call for Proposals. Failure to submit a Proposal containing all the

required information and documentation within the deadline specified may lead to the rejection of the Proposal.

These instructions set out the rules for submitting, selecting Candidates and implementing contracts financed under this Call for Proposals, in conformity with the EIB's Guide to Procurement (available on the internet at this address:

https://www.eib.org/attachments/strategies/guide_to_procurement_en.pdf.

Candidates should alert the Client in writing, with a copy to the European Investment Bank (The Bank), in case they should consider that certain clauses of the Call for Proposals documents might limit international competition or introduce an unfair advantage to some Candidates.

1. Services to be provided

The services required by the Client are described in the Terms of Reference (Annex 1 to this Call for Proposals).

2. Timetable

	DATE	TIME
Deadline for requesting clarification from the Client	30.06.2025*	17:00
Last date for the Client to issue clarification	4.07.2025*	-
Deadline for submitting Proposals	14.07.2025*	17:00
Interviews (if any)	22.07.2025- 25.07.2025**	-
Notification of award	July/August 2025**	
Contract signature	July/August 2025**	-
Start date	August 2025**	-

* The time zone of the country of the Client

** Provisional date

3. Participation

- a) This Call for Proposals is open to candidates originating from all countries of the world except Russia and Belarus.
- b) Natural or legal persons are not entitled to participate in this procedure or be awarded a contract if they have engaged in Prohibited Conduct (including but not limited to, fraud, corruption, collusion, coercion, obstruction, money laundering and terrorist financing or if any of the mandatory exclusion grounds for rejection apply.

- c) Candidates that have been sanctioned by the Bank in accordance with the Bank's Policy on Preventing and Deterring Prohibited Conduct¹ in European Investment Bank activities (EIB Anti-Fraud Policy, 2013), and EIB Exclusion Policy shall be ineligible to be prequalified for, bid for, or be awarded a Bank-financed contract or benefit from a Bank-financed contract, financially or otherwise, during such period of time as the Bank shall have determined. These policies can be found at:

<https://www.eib.org/en/publications/anti-fraud-policy>,
<https://www.eib.org/en/publications/exclusion-policy>.

- d) Pursuant to its Sanctions Policy, the Bank shall not provide or otherwise make funds available, directly or indirectly, to or for the benefit of a Candidate that is subject to financial sanctions imposed by the EU, either autonomously or pursuant to the financial sanctions decided by the United Nations Security Council on the basis of article 41 of the UN Charter.
- e) Candidates shall be excluded from this Call for Proposals procedure if any of the mandatory exclusion grounds for rejection apply. Candidates may be excluded from this Call for Proposals procedure if any of the discretionary grounds for exclusion apply. Candidates found to have a conflict of interest shall be disqualified. Assessment of any potential conflict of interest, which is defined in section 1.5 of the GtP, will be done as per the EIB GtP.
- f) For the purpose of implementing the contract, subcontracting is not allowed.

4. Content of Proposals

1. **The Proposal, all correspondence and documents related to this procedure exchanged by the Candidate and the Client must be written in English.**
2. **Supporting documents and printed literature furnished by the Candidate may be in another official language, provided they are accompanied by a translation into English language. For the purposes of interpreting the Proposal, the language of the procedure has precedence.**

The Proposal must include only a technical offer. The financial conditions for this contract will be disclosed only to the Candidates who will be invited to interviews.

Failure to fulfil the requirements in clauses 4.1 and 7 will constitute an irregularity and may result in rejection of the Proposal.

4.1. Technical offer

The Technical offer must include the documents listed below.

- a) The CV of the Candidate in the template provided as Annex 2. The CV should be no longer than 5 pages. In case of a CV longer than 5 pages, only the first 5 pages will be taken into account. Only the work experience mentioned in the CV will be considered by the evaluation committee.

The qualifications and experience of the Candidate must clearly match the profiles indicated in the Terms of Reference. If a Candidate does not meet the minimum requirements for each evaluation criterion (i.e. qualification and skills, general professional experience and specific professional experience), his/her Request to Participate must be rejected.

Candidates must provide the following supporting documents:

- a copy of their diplomas mentioned in their CV,
- a copy of employer certificates or references, or signed copies of consultancy or labour contracts, proving the professional experience indicated in his/her CV. The admissibility

¹ Prohibited Conduct includes corruption, fraud, coercion, collusion, obstruction, money laundering and financing of terrorism defined as defined in section IV.10 of the EIB Anti-Fraud Policy, 2013.

of any other supporting documents to prove the work experience indicated in the CV will be subject to the discretion of the Client.

Only diplomas and documented experience (i.e. not self-statement from the experts) will be taken into account. Previous experience which caused breach of contract and termination shall not be used as reference.

Candidates are reminded that the provision of false information in this procedure may lead to the rejection of their Proposal and to their exclusion from EIB-funded procedures and contracts.

- b) Motivation Letter which shall provide the information indicated in the following paragraphs:
 - i) Motivation and understanding of Forest Development Programme objectives,
 - ii) Comments and suggestions on the Terms of Reference including workable suggestions that could improve the quality/ effectiveness of the assignment,
 - iii) Description of the approach, methodology.

The Motivation Letter should ideally consist of 1,500–2,500 words (roughly three to five pages). In case of a Motivation Letter longer than 5 pages, only the first 5 pages will be taken into account.

- c) Signed Statement of Availability in the template provided as Annex 4.

5. Period during which Proposals are binding

Candidates are bound by their Proposals for 60 calendar days after the submission deadline or until they have been notified of non-award, whichever comes first. In exceptional cases, before the period of validity expires, the Client may request an extension of this binding period by up to 40 additional calendar days.

The selected Candidate must maintain the validity of their Proposal for an additional 60 calendar days beyond the initial period, regardless of when notification of award is received. The Client may also request an extension of this additional period for a specific number of calendar days, as deemed necessary.

6. Additional information before the deadline for submitting Proposals

If the Client, either on its own initiative or in response to a request from a Candidate, provides additional information on the Call for Proposals documents, it must send such information in writing to all Candidates at the same time.

Candidates may submit questions in writing to the following address up to 14 calendar days before the deadline for submission of Proposals, specifying the publication reference and the contract title:

National Office for Implementation of Environment Projects

Selection Committee

Address: Republica Moldova, I.P. Oficiul National de Implementare a Proiectelor de Mediu, str Gheorghe Tudor 5, et.4

E-mail: mfdpgrievance@onipm.gov.md

The Client has no obligation to provide clarification on questions received after this date.

Any Candidate seeking to arrange individual meetings with the Client and/or the government of the beneficiary country and/or the EIB concerning this contract during the procurement period may be excluded from the procedure.

Any clarification of the Call for Proposals documents will be communicated simultaneously in writing to all Candidates at the latest 10 calendar days before the deadline for submitting Proposals.

No information meeting is planned.

No site visit is planned.

7. Submission of Proposals

Proposals must include the requested documents in clause 4 above and be sent by email to the Selection Committee at the following address: mfdp@onipm.gov.md with in copy moldovafdp@mediu.gov.md, indicating as subject “FDP-PIU Project Manager”, no later than the deadline for submitting Proposals (see section 2 above).

Proposals submitted by any other means will not be considered.

8. Amending or withdrawing Proposals

Candidates may amend or withdraw their Proposals by written notification prior to the deadline for submitting Proposals. Proposals may not be amended after this deadline.

9. Costs for preparing Proposals

No costs incurred by the Candidate in preparing and submitting the Proposal are reimbursable. All such costs must be borne by the Candidate.

10. Ownership of Proposals

The Client retains ownership of all Proposals received under this procurement procedure.

11. Evaluation of the Proposals

11.1. Evaluation of technical offers

The quality of each technical offer will be evaluated in accordance with the selection criteria and the weighting detailed in the Selection Criteria matrix in Annex 3 of this Call for Proposals. The selection criteria will be examined in accordance with the requirements indicated in the Terms of Reference.

To assist in the examination, evaluation, and comparison of the Proposals, the evaluation committee may, at its discretion, ask any Candidate for a clarification of its Proposal, given a reasonable time for a response.

Only Proposals that achieve 70/100 overall and score at least half of the available points in each of Sections A–C (qualifications and experience) as defined in Annex 3 Selection Criteria, are declared “technically compliant”. Any Proposal falling to reach the above thresholds is automatically rejected.

Out of the Proposals reaching the 70-score threshold, the best technical Proposal is awarded 100 points. The others receive points calculated using the following formula:

Technical score = (final score of the technical Proposal in question/final score of the best technical Proposal) x 100.

11.2. Interviews

The Evaluation Committee will invite the Candidates whose Proposals are technically compliant to interviews, after having established its written provisional conclusions but before concluding the technical evaluation. The costs for the interviews should be borne by the Candidates.

The date and time of any such interview will be confirmed or notified to the Candidates by e-mail at least 5 days in advance. If a Candidate is prevented from attending an interview by force majeure, a mutually convenient alternative appointment is arranged with the Candidate. If the Candidate is unable to attend this second appointment, its Proposal will be eliminated from the evaluation process.

The Candidates will be scored from 0 to 100. The best performing Candidate is awarded 100 points. The score of the other Candidates will be calculated using the following formula:

Interview score = the score of the Candidate in question / the score of the best performing Candidate) x 100.

During the interviews the Client will disclose the monthly salary and the payment conditions. The Candidates should confirm their agreement with the monthly salary and the payment conditions or declare their willingness to withdraw from participation in the procedure. Should a Candidate withdraw from participation in the procedure, their Proposal will be automatically considered unsuccessful.

11.3. Choice of selected Candidate

The Contract will be awarded to the Candidate with the highest score established by weighing the technical proposal against the score from the interviews on a 50/50 basis.

This is done by multiplying:

- the technical scores awarded to the technical offers by 0.50.
- the scores awarded to the interview by 0.50.

12. Confidentiality

The entire evaluation procedure is confidential, subject to the Client's legislation on access to documents. The evaluation committee's decisions are collective, and its deliberations are held in closed session. The members of the evaluation committee are bound to secrecy. The evaluation reports and written records are for official use only and may be communicated neither to the Candidates nor to any party other than the Client, the European Investment Bank, the EIB Fraud Investigation Division, the EIB Complaint Mechanism and other official institutions authorized by the legislation of Moldova.

13. Ethics clauses and code of conduct

For EIB ethical conduct requirements please refer to EIB Guide to Procurement, inter alia the clauses 1.4 and 3.6. (available on the EIB website).

14. Signature of contract(s)

14.1. Notification of award

Candidates will be notified of the outcome of this procurement procedure in writing.

14.2. Signature of the contract(s)

Within 5 calendar days of receipt of the contract already signed by the Client, the selected Candidate shall sign and date the contract and return it to the Client.

Failure of the selected Candidate to comply with this requirement may constitute grounds for annulling the decision to award the contract. In this event, the Client may award the Contract to the second-best Candidate or cancel the procedure.

The other Candidates will, at the same time as the notification of award is submitted, be informed that their Proposal was not retained, by electronic means, including an indication of the relative weaknesses of their Proposal by way of a comparative table of the scores for the winning Candidate and the unsuccessful Candidate.

The corresponding contract award notice will be published on the EIB website.

15. Cancellation of the procurement procedure

In the event of cancellation of the procurement procedure, the Client will notify Candidates of the cancellation.

Cancellation may occur, for example, where:

- the procedure has been unsuccessful, i.e. no suitable, qualitatively Proposals have been received or there is no valid response at all;
- there are fundamental changes to the economic or technical data of the project;
- exceptional circumstances or force majeure render normal performance of the contract impossible;
- there have been breach of obligations, irregularities or frauds in the procedure, in particular if they have prevented fair competition.

In no event shall the Client be liable for any damages whatsoever including, without limitation, damages for loss of profits, in any way connected with the cancellation of a procurement procedure, even if the Client has been advised of the possibility of damages.

16. Appeals

Any appeals and complaints on the actions of Client should be made first to the Client in writing, with a copy to the Promoter, after notification of award within fourteen (14) calendar days. The Client shall promptly respond, within fourteen (14) calendar days, in writing answers to the complaints. If the complainant is not satisfied with the outcome, or response, it is entitled to escalate their complaints to the Chisinau Court at the below address, to review any activity within its Terms of Reference:

*Chisinau court,
Chisinau
Bvd Stefan cel Mare 162*

Any appeals and complaints on the actions of the EIB in respect of an instance of maladministration in their procurement due diligence should be made to the EIB complaint mechanism in accordance with the article 1.8.2 and Annex 8 of the EIB's Guide to Procurement.

17. Data Protection

All personal data (such as names, addresses, CVs, etc.) will be processed in accordance with Regulation (EU) 2018/1725 of the European Parliament and of the Council of 23 October 2018 on the protection of individuals with regard to the processing of personal data by the EU institutions and bodies and on the free movement of such data.

Annexes:

Annex 1: Terms of Reference

Annex 2: Selection Criteria

Annex 3: Template CV

Annex 4: Template Statement of Availability

ANNEX 2

REPUBLIC OF MOLDOVA
MINISTRY OF ENVIRONMENT

PROJECT IMPLEMENTATION UNIT

TERMS OF REFERENCE FOR A
PROJECT MANAGER
MOLDOVA FOREST DEVELOPMENT PROGRAMME

1. BACKGROUND INFORMATION

Moldova has one of the lowest forest coverages in Europe (11 %), significantly below the EU average (39 %), due to historical deforestation, unsustainable land use, and weak forest management. To address these issues, Government of Moldova launched the **National Forest Extension and Rehabilitation Programme (NFERP)** in 2023, aiming to afforest 110,000 ha of degraded land and rehabilitate 35,000 ha of degraded forests by 2032, with an estimated budget of EUR 749 million. The programme aligns with sustainable forest management principles, focusing on native species, climate resilience, biodiversity conservation, and public engagement. In 2024, the Government of Moldova received a loan of up to EUR 200 million from the European Investment Bank (EIB) - the **Forest Development Programme (FDP)**, a holistic approach to forestry sector modernisation that will also support the implementation of NFERP's first phase. The FDP seeks to improve governance, regulatory frameworks, and institutional capacities while expanding afforestation and landscape restoration efforts. It aims to integrate forestry with other sectors (e.g., agriculture, water resources) and promote economic incentives, public-private partnerships, and digitalisation. Ultimately, the FDP's goal is to enhance climate resilience, ecosystem health, and the supply of sustainable forest products while reducing vulnerabilities to climate change².

The project: EIB is providing a loan of up to EUR 200 million to the Ministry of Environment to finance the "Moldova Forest Development Programme" or the "FDP Project").

The Client: The Ministry of Environment through IP National Office for Implementation Environment Projects ("NOIEP" or the "Client") is the promoter of the Project, a public institution under which the Project Implementation Unit (PIU) will be set-up.

The FDP focuses on the following priorities:

² More information about the programme is available here: <https://www.eib.org/en/projects/all/20230445>

- Improvement of forest governance and legal framework.
- Strengthening the institutional capacity of local stakeholders.
- Improving the production capacity of forest reproductive material.
- Restoration and rehabilitation of approximately 63,200 ha of degraded forest land.

The NFERP will be co-financed in parallel through various funding sources (confirmed and potential), as follows:

- Moldova Government funds, contributing in kind approximately EUR 75 million to the FDP.
- The Agence Française de Développement (AFD), providing a budgetary support loan of EUR 40 million for developing and implementation of certain forestry reforms and a grant in the amount of 1.2 million EUR.
- A potential investment grant of EUR 49 million from Green Climate Fund (GCF) sought by the Austrian Development Agency (ADA) on behalf of MENV.
- World Bank accessed the Green Environment Fund (GEF), providing an investment grant of USD 7.8 million sought by the MENV.
- A potential investment and technical assistance grant of EUR 15 million sought by the EIB from EU-Neighbourhood Investment Platform (DG ENEST).

A Project Implementation Unit (PIU) will be set up within the NOIEP to implement the Project. The PIU will consist of several experts that will ensure the day-to-day coordination, management and implementation of the Project's activities, including the technical assistance components, coordination between the Project's stakeholders and EIB, and the required monitoring, evaluation and reporting.

The PIU will be responsible to implement the Moldova Forest Development Programme, including all the activities defined in the Finance Contract between the Republic of Moldova (the Borrower), the NOIEP (the Promoter), and the European Investment Bank³.

2. SCOPE OF WORK

The **Project Manager** will report to the Chairman of the Steering Committee / NOIEP Director and will be responsible for the overall management of the PIU, project team and results of the Project, as well as for coordination with the Project's Co-financiers.

The Project Manager will ensure that all activities financed under the Project will be implemented in accordance with the applicable laws of the Republic of Moldova and the undertakings and provisions of the Project Finance Contracts⁴. The Project Manager will be responsible for ensuring the liaison between the Client, the PIU and Project's Co-Financiers to ensure that the PIU is established, adequately equipped, staffed and that it operates effectively discharging its obligations.

The PIU team is expected to consist of up to 20 persons including, *inter alia*, procurement expert, senior forestry expert, expert for environmental and social issues, expert for legal issues, administration support, GIS and remote sensing specialist, monitoring and evaluation specialist, and accounting.

³ [contract_299eng.pdf](#)

⁴ EIB Finance Contract, relevant donor/investment grant agreements, any other related financing documents.

Specific duties of the Project Manager will include (non-exhaustive list):

1. **Organise, coordinate, integrate, and monitor** execution of activities and operations of the FDP, of the PIU, and all institutions and stakeholders involved in the Project implementation (i.e. implementing entities, final beneficiaries)⁵, ensuring timely delivery and reporting.
2. **Plan, manage, and oversee all PIU operations.** coordinating day-to-day activities and workflows; direct and coach the multidisciplinary expert team, currently estimated at 19-20 specialists spanning procurement, finance, engineering/technical supervision, monitoring and evaluation, and environmental and social safeguards, with the definitive staffing list to be provided by the Client upon contract signature and adjusted as project needs evolve; conduct ongoing staff performance evaluations and feedback; monitor operational effectiveness and the efficient use of human and financial resources; and report regularly to the Client.
3. **Participate in and control** stakeholder-management activities and any other project-management functions required for successful implementation.
4. **Fulfil** instructions and orders issued by the Client's authorised representative(s) in relation to the Project.
5. **Develop and supervise** implementation of standard administrative and operating procedures for the PIU (record-keeping, data storage, accounting and reporting formats, procurement and contract monitoring, evaluation, etc.).
6. **Monitor** project activities regularly and ensure that the PIU will be drafting and updating implementation plans, schedules, operational manuals, and payment projections, drafting and submitting comprehensive progress reports as required under the terms and conditions of the EIB Finance Contract; drafting proposed changes to project documents to reflect the expected results; and delivering other reports regarding the Project (such as annual reviews and semi-annual financial statements).
7. **Take part in developing, updating, and implementing** procedures envisaged under the annual project budget; and **coordinate** with PIU's finance staff, Project's Co-financiers, and the Ministry of Finance to keep all investments duly planned and budgeted.
8. **Ensure** that all documents prepared or approved by the Client under the Project comply with the laws of the Republic of Moldova and with the contractual undertakings and requirements of the FDP.
9. **Prepare and submit** periodic Project Progress Reports (PPRs) to the Client, Project Co-Financiers, and other relevant stakeholders, as required by the relevant finance contracts and/or cooperation agreements.
10. **Represent** the Client and the PIU, within the limits of the mandate, in dealings with Co-financiers, Government of Moldova, stakeholders, contractors, suppliers, consultants, and other third parties.
11. **Ensure** that the PIU's own employment practices, including recruitment, contracting, working hours, remuneration, and occupational-health-and-safety provisions, comply with applicable labour legislation and the terms of each PIU staff member's employment contract; this responsibility is limited to PIU personnel and does not extend to employees of other implementing entities or beneficiaries.
12. **Ensure** efficient use of project funds, human resources, and working time, and **implement** appropriate necessary administrative and operational measures to that end.

⁵ Activities that are implemented within the scope of the Forest Development Programme

13. **Organise and coordinate** Project-related communication activities in collaboration with communication officers of the Ministry of Environment and/or Government.
14. **Ensure** that the Project is implemented in accordance with the environmental and social standards of the EIB, including full execution of the measures set out in the Environmental and Social Management Plan (ESMP).
15. **Carry out** any additional management or organisational tasks that the Client may reasonably request to keep the Project on schedule and within scope.

Guidance will be provided in accordance with the specifications set out in the Project Implementation Manual (PIM), which will be made available by the Client following the start of the contract. The PIM documents all procedural and operational requirements for the implementation of FDP investment program. The PIM is a comprehensive document outlining clear procedures and processes for the PIU-FDP that will cover all aspects of project implementation, including, *inter alia*, the following:

- Project organization structure, roles and responsibilities of NOIEP, WG-NFERP, and the PIU-FDP staff;
- Project management procedures, incl. work planning, budgeting, monitoring, and reporting;
- Financial management guidelines/procedures for project funds, including disbursement procedures, financial reporting requirements, and internal controls;
- Procurement procedures for goods, works, and services, aligned with the Bank standards;
- Environmental and social safeguard implementation procedures, such as Environmental and Social Management Plan (ESMP), and Stakeholder Engagement Plan (SEP), ensuring compliance with the Bank's E&S Standards (ESS);
- Monitoring and evaluation (M&E) framework, including monitoring, reporting, and verification (MRV) plan for tracking project progress and achieving results;
- Grievance redress mechanism (GRM) for addressing stakeholder concerns related to project implementation.

3. RESOURCE REQUIREMENTS

Qualifications	Bachelor's degree (BSc or equivalent) in bioeconomy, environmental science, forestry, forest management, forest engineering, environmental / natural-resource management, or a closely related discipline. Acceptable alternative: a relevant university diploma <i>plus</i> a recognised project-management certification (e.g. PMP®, PRINCE2® Practitioner, CMC) <i>and</i> proven senior-level leadership experience. Preferred: higher degree (MSc, PhD, MBA) or additional certification in economics, finance, or business administration; documented exposure to international education or training programmes.
General professional experience	At least fifteen (15) years of experience in managing projects as part of the international environment and infrastructure programs, aligning natural resources, innovation with social and environmental sustainability goals.

	A comparable record of senior-level achievements of similar complexity and scale will be accepted in lieu of the full 15-year requirement.
Specific professional experience	• Project-management leadership: ≥ 10 years managing multi-disciplinary teams of senior professionals from diverse cultural backgrounds, preferably spanning both private and public sectors in Europe. • International-financial-institution (IFI) / multilateral-development-bank (MDB) track record: ≥ 3 years delivering or advising on projects or programmes financed by such institutions - e.g. EIB, World Bank (WB), Asian Development Bank (ADB), European Bank for Reconstruction and Development (EBRD) or comparable organisations; prior involvement in European-Union (EU)-funded projects will be considered an advantage. • Thematic and regional expertise: ≥ 5 years proven experience in bioeconomy, environmental, forestry, and/or climate-change projects within the Central-Eastern European (CEE) countries. Experience in Moldova is preferable. • Public-sector interface: ≥ 4 years hands-on collaboration with national, regional and/or local public authorities on public-sector projects in the CEE Region. Experience in Moldova is preferable. • Procurement: familiarity with EIB and/or other IFIs/MDBs Procurement Policies and Rules (preferred).
Language & other skills	• English: CEFR C1. • Romanian: CEFR C1. • Russian: CEFR B1 (preferred). • IT: advanced command of standard MS Office applications (Word, Excel, PowerPoint, Outlook) and ability to work with collaborative online tools.

Note: All experience requirements refer to full-time equivalents (FTE). Years of part-time engagement may be aggregated to meet the minimum thresholds.

4. TERMS AND CONDITIONS

The assignment is expected to start in Q3 2025. The contract will last for 3 years with possibility for extension of 1 year. The Project Manager will be offered a **competitive remunerative package** benchmarked against senior project-management roles in CEE Region and consistent with the principles of the EIB Remuneration Framework, which emphasises “attraction, motivation and retention of talented staff” and a pay-for-performance approach. Exact figures will be discussed with shortlisted candidates during the interview.

The **Project Manager’s performance** shall be assessed by the Client after six (6) months from the start of the contract, and then once every twelve (12) months against the Key Performance Indicators (KPIs) and deliverable schedules set out in the Contract:

- Notice of deficiencies.** If the evaluation identifies material under-performance, the Client will provide the Project Manager written notice specifying the deficiencies and allowing a reasonable period to submit and implement a corrective-action plan.
- Right to replace or terminate.** If the Project Manager fails to remedy the identified deficiencies within a reasonable period, to the Client’s satisfaction, the Client may, with appropriate written notice, terminate the contract on the grounds of non-performance.

- c) **Continuity of services.** Until replacement or termination takes effect, the Project Manager shall continue to perform the assignment diligently to safeguard the Project schedule.
- d) **No prejudice to other remedies.** The rights above are without prejudice to any other contractual or legal remedies available to the Client.

Level of effort and working-time parameters

- The Project Manager shall deliver the Services on a flexible, self-managed schedule averaging twenty-one (21) working days per calendar month. The Project Manager may set its own timetable and work location, provided that about seventy percent (70 %) of the effort is carried out at the PIU office (Client's office, Chisinau, Moldova), and the remaining thirty percent (30 %) through field missions and site visits, as project needs dictate.
- For health-and-safety reasons, the Project Manager will not ordinarily work more than forty (40) hours per week for the Client, in line with the working-time limits and rest-period principles set out in EIB Environmental & Social Standard 8 and legislation of the Republic of Moldova.

Office facilities

The Client shall provide the Project Manager, free of charge, with fully serviced and maintained workspace within the PIU premises, including a desk, a project-dedicated laptop computer pre-loaded with the necessary licensed software, high-speed internet access, utilities, printing/photocopying, and reasonable use of meeting rooms and administrative support required for the Services.

Field missions

For authorised field trips inside Moldova (and any occasional international missions), the Client will either (i) arrange suitable transport and accommodation in advance or (ii) reimburse the Project Manager's actual expenses in accordance with the Project's Travel & Expense Policy. Domestic travel will normally be organized by PIU vehicle/driver or hired vehicle at standard mileage rates; accommodation will be in mid-range hotels (three-star or equivalent) with daily subsistence allowances that follow EIB per-diem ceilings.

Leave entitlement and approval procedure

- The Project Manager is entitled to paid annual leave at least equal to the statutory minimum granted to employees in Moldova. Public holidays recognised in the Republic of Moldova are additional and do not count against this quota.
- The Project Manager shall give the Client adequate advance notice of any proposed leave. In urgent circumstances—such as medical or family emergencies, shorter notice may be accepted. Upon receiving a leave request, the Client may ask, once only, to adjust the dates if the absence would demonstrably jeopardise a critical project milestone. In such case the Client will suggest alternative dates as close as practicable to the original request; the Parties will work in good faith to agree on revised dates. If

the Client does not respond within a reasonable time, the leave request will be considered approved.

- **Statutory or medical leave.** Absences for illness, maternity/paternity, or other statutory reasons shall be notified as soon as practicable and cannot be refused; the Parties will agree on workload re-scheduling in line with EIB Environmental & Social Standard 8, which requires fair treatment of all project workers.
- **Independent-contractor status.** These leave provisions are contractual benefits extended to ensure decent working conditions and do not create an employment relationship; the Project Manager remains an independent contractor responsible for organising their own work and deliverables.

Reporting

The Project Manager shall submit a concise **monthly activity report** to the Client **promptly after the end of each calendar month**, summarising activities performed, deliverables produced, issues encountered, and the work plan for the next period.

Ownership and use of deliverables

All documents, data, designs, digital files, and other materials generated in the course of the assignment (collectively, the “Project Materials”) **shall vest exclusively in the Client upon creation**. The Project Manager may not reproduce, publish, distribute, or otherwise use any Project Materials for purposes outside this assignment without the Client’s prior written consent.

TOR Review and Amendment

- Once every twelve (12) months, or sooner if both Parties deem it useful, the Client and the Project Manager shall jointly review this TOR to confirm its continued consistency with the PIM.
- Any change that materially affects the scope, deliverables, level of effort, or remuneration of the Services shall take effect only if set out in a written addendum signed by both Parties. Minor administrative clarifications that do not alter the substance of the Services may be recorded in meeting minutes and appended to the TOR for reference.
- Where an agreed amendment materially increases or decreases the Project Manager’s workload or responsibilities, the Parties shall negotiate in good faith an equitable adjustment to the Project Manager’s fee, delivery timetable, and any other affected contractual terms.

Annex 3 Selection Criteria

Project Manager

The selection committee will assess every Proposal against the technical-quality grid below, worth 100 points in total. The grid mirrors the key requirements set out in the Terms of Reference (TOR) for the Project Manager, formal qualifications, breadth and depth of professional experience, language abilities, and the clarity of your Motivation Letter commitment.

Scoring and thresholds

- Points are awarded only for evidence that can be verified in your CV, cover letter, references, certificates, or online publications.
- You must reach at least 70/100 overall and score at least half of the available points in each of Sections A–C (qualifications and experience) to be deemed technically compliant.
- Where a range is indicated (“up to ... points”), evaluators will award points proportionally to the relevance, scale, and concreteness of the evidence you provide.

Tips for a strong submission

- Structure your CV and cover letter around the matrix headings. Spell out years, countries, budgets, team sizes, International-financial-institution (IFI) / multilateral-development-bank (MDB) roles, and specific deliverables.
- Attach copies of diplomas/certificates (e.g. MSc, PMP®) and provide hyperlinks or annexes for key reports or publications that demonstrate your forestry and IFI work.
- Keep the Motivation Letter concise, ideally between 1,500 and 2,500 words (about three to five pages) and use it to highlight the achievements that map directly to the matrix.
- Applications that clear the technical threshold will proceed to any subsequent steps set out in the procurement notice (e.g. interviews). The matrix that follows makes the point allocation fully transparent, so you can tailor your submission accordingly.

#	Evaluation area	Sub-criteria & scoring guidance	Max. points
A	Formal qualifications (see TOR “Qualifications”)	- Bachelor’s degree (BSc or equivalent) in bioeconomy, environmental science, with preference in sustainable forest management (FSM), forest engineering, environmental / natural-resource management, or a closely related discipline. Acceptable alternative: a relevant university diploma plus a recognised project-management certification (e.g. PMP®, PRINCE2® Practitioner, CMC) and proven senior-level leadership experience. – 10 pts. - higher degree (MSc, PhD, MBA) or additional certification in economics, finance, or business administration; documented exposure to international education or training programmes– up to 10 pts.	20
B	General professional experience (≥ 15 yrs international professional experience)	15 yrs relevant experience – 12 pts. 16–19 yrs – 18 pts. ≥ 20 yrs – 24 pts. <i>NB: demonstrable equivalence (senior achievements) may score pro-rata.</i>	24
C	Specific professional experience	- Project-management leadership (≥ 10 yrs) – 10 pts - IFI / MDB projects (≥ 3 yrs) – 8 pts. - Experience (≥ 5 yrs) in environmental, forestry, and/or climate-change projects within the Central-Eastern European (CEE) countries – 6 pts (base) + 2 pts (bonus for experience in Moldova) - Public-sector interface with local authorities (≥ 4 yrs) – 3 pts. - EU-funded project experience – 3 pts. - Familiarity with EIB and/or other IFIs/MDBs Procurement Policies and Rules – 4 pts.	36
D	Language & IT skills	- English ≥ C1 – 3 pts (no points if not met). - Romanian ≥ C1 – 3 pts. - Russian ≥ B1 – 3 pts. - Advanced MS Office & online-collaboration tools – 1 pts.	10
E	Explanatory Note (Cover letter) quality & availability declaration	- Motivation and understanding of Forest Development Program objectives – 4 pts. - Comments and suggestions on the Terms of Reference, including workable suggestions that could improve the quality/ effectiveness of the assignment – 4 pts. - Description of the approach, methodology – 2 pts.	10
	TOTAL		100

ANNEX 4

Annex 2: Template of CV

1. **Family name:**
2. **First names:**
3. **Education:**
4. **Nationality:**

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained:

5. **Language skills:** Indicate competence using the CEFR for language skills (A1 - C2)⁶

Language	Reading	Speaking	Writing

6. **Membership of professional bodies:**

7. **Other skills (computer literacy, etc.):**

8. **Present position:**

9. **Key qualifications:**

⁶ [Common European Framework of Reference for Language skills | Europass](#)

Name of Expert

10. Professional experience

[illegible]



PROJECTS DIRECTORATE

PROCUREMENT OFFICE

11. Other relevant information (Publications, etc.)

Annex 4

Statement of availability⁷ Publication ref: _____

I, the undersigned, hereby declare that I am able and willing to work for the period(s) set for the position of PIU Project Manager if this Proposal is successful, namely:

From	To	Availability
		full time

I confirm that I do not have a confirmed engagement⁸ as an expert in another EU/EDF-funded project, or any other professional activity, incompatible in terms of capacity and timing with the above engagements.

By making this declaration, I understand that I should be present in Moldova for the whole duration of the assignment, except during my contractual vacation period.

I also declare that I am not in a situation of conflict of interest or unavailability and commit to inform the Client of any change in my situation.

Name	
Signature	
Date	

ANNEX 5

Project Manager of the Project Implementation Unit (PIU) for the implementation of the Moldova Forest Development Program

Project financed by the EIB

CALL FOR PROPOSALS

⁷ To be completed by the expert.

⁸ The engagement of an expert is confirmed if the expert is committed to work as an expert under a signed contract financed by the EIB budget or if he/she is an expert in a tender that has received a notification of award. The date of confirmation of the engagement in the latter case is that of the notification of award to the contractor.

PROJECTS DIRECTORATE



PROCUREMENT OFFICE

INDIVIDUAL CONSULTANT (CONSULTANT SERVICES)

REPUBLIC OF MOLDOVA

Project Name: Moldova Forest Development Program

Client: The National Office for Implementation of Environmental Projects

Assignment name: Project Manager of the Project Implementation Unit

The National Office for Implementation of Environmental Projects is procuring the consulting services (Individual Consultant) to act as the Project Manager of the Project Implementation Unit.

The Consultant will be mainly involved in the management of the Project Implementation Unit, which will be responsible for the day-to-day implementation of project components of the Moldova Forest Development Program.

The assignment is a full-time assignment (8 hours per day, 5 working days per week) and covers a duration of 3 years, with the possibility of an extension of up to 1 year. The performance of the Project Manager will be assessed by the Client 6 months after the start of the contract, and then once every twelve (12) months against the Key Performance Indicators (KPIs) and deliverable schedules set out in the Contract.

Proposals must be prepared in accordance with the Call for Proposals documentation and must be submitted no later than the following date and time: **14 July 2025, 17:00 EEST (Chişinău, Moldova — UTC +3).**